

Dear Customer,



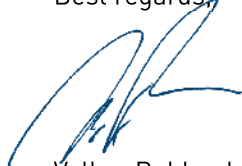
Continuous improvement has been one of Bohlender's basic principals since its founding.

You may have already noticed our "new look" that reflects this principal in both our products and the marketing materials. To make your selection of the right BOLA products as easy as possible we have paid special attention to a simple and clear layout in this our new product catalogue.

Our goal is to provide "More performance in your lab" by concentrating and promoting our widely recognised BOLA brand. During a transition period "by Bohlender" will emphasise continuity and the commitment of management.

Browse through this new catalogue and see for yourself. The new and innovative products as well as established favourites will show you Bohlender's path for the future. I am sure you will find it informative and useful and I look forward to hearing your comments.

Best regards,



Volker Bohlender

Managing Director

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CONTENT



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BOLA – Best performance for your lab.



If it's a matter of quality we, as a manufacturing company, **will not leave anything to chance.**

BOLA stands for: Construction, production, quality assurance, storage and service – you will get the whole package. Many advantages which help to create smooth and efficient work processes in your lab.

More flexibility.

Your desires set our benchmark. Having design and production in house makes it possible to realise efficiently your requirements. We are open to any special requests. Please send us a drawing or sketch and our design department will start work. The custom-made item will meet all your requirements, of course.

More expertise.

We understand what you are talking about. We concentrate on materials, shapes, products' properties as well as on the use under real conditions in the lab. Each of our products has been designed by ourselves, thoroughly tried and tested as well as continuously improved and adapted to your everyday requirements. Should you have any questions or requests, our professionals will give you expert advice. Who knows more about labware than the manufacturer?

**More service.**

Some enquiries are urgent. We are well prepared and keep the majority of our extensive product range in stock. Our efficient, well-established workflow assures shipment of your order at short notice. Waiting times and unnecessary shut downs can be prevented. You have no time to lose? We are here to help.

**More reliability.**

Reliability means to us high quality starting upon choosing the raw materials. We work exclusively with high performance plastics which offer the best product quality. Constantly high fabrication quality is provided by our modern in-house machinery, our highly qualified staff and a comprehensive quality assurance system. This results in laboratory devices which live up to their promise in all respects.

Made to measure.

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Every lab is different. By offering an extensive range of established and sophisticated standard solutions we take into account the varied requirements of the respective branches and sectors.

You are in need of getting lab equipment for your special application? Special items which are not part of our standard product range?

Should you have a special request, we are able to offer an individual custom manufacture. This is easier and faster than you may expect. Discuss your idea with our professionals. They will give advice and support during design. Finally, your idea will become real: We produce to your requirements and in compliance with the chosen raw materials – starting with 1 piece.

We only need a drawing (a sketch is sufficient) and some further information.

» You have a special request?

Give us a call: +49 (0) 93 46-92 86-0.

Or complete the attached form for custom enquiries including your contact details and return it by fax.

We will contact you to discuss further details and will then provide you with a free quotation.

Checklist for your custom product.

- » Please describe the product required.
- » What is the application?
- » Which are the critical dimensions and tolerances?
- » Please specify material requirements.
- » Please specify the operating temperature range.
- » What is the chemical load?
- » Please state quantities.
- » What is the budgetary price range per piece?

Our basic principles.



» One contact person for all your questions.

Highly qualified staff and continuous product training assure professional consultancy also for technical problems.

» Fast and reliable delivery.

Our modern production technology combined with optimised processes from production planning up to despatch assure a fast execution of your order.

» Accuracy is our passion.

We have great experience in all kinds of processing of fluoroplastics and continuous quality assurance from choosing suitable raw materials and throughout the whole manufacturing process.

» Everything for the modern lab.

Extensive range of lab equipment to meet the requirements of modern labs for nearly every application.

» Virtually all your desires will be fulfilled.

We can make products to your specification starting with 1 piece up to large-scale production. A sketch or drawing is sufficient. Reproducibility is assured by accurate technical documentation.

» We understand your requirements.

Many years experience with processing of fluoroplastics.

